



31 July 2015

THE NCMA PICATINNY CHAPTER 2015 SMALL BUSINESS SYMPOSIUM

presents

Opportunities in Federal Contracting:

Traditional and Non-Traditional Approaches to Doing Business with the Federal Government

The National Contract Management Association (NCMA) Picatinny Chapter is pleased to announce the upcoming 2015 Small Business Symposium. This full-day educational program will offer attendees a choice of sessions in two educational tracks. One track will focus on traditional methods of doing business with the Federal Government under contracts subject to the Federal Acquisition Regulation (FAR). The second track will focus on an alternate, non-traditional method of doing business under agreements that are established under Other Transaction Authority (OTA).

Date: Monday, October 19, 2015 (Full-Day Program)

Location: New Jersey Institute of Technology (NJIT) in Newark, NJ

Traditional Approaches: FAR-based Contracts

In this track, attendees will acquire an overview of the traditional method of working with the Federal Government under a FAR-based contract. It will help demystify the process by providing practical information on government contracting while reviewing the extensive policies and initiatives built into the FAR system to encourage small business growth and development. Lastly, the program will identify key resources available to small businesses for ongoing support and guidance.

Non-Traditional Approaches: OTAs

In this track, attendees will have an introduction to doing business with the Government under OTAs. These agreements offer a means of working with the Government that is more flexible and less burdensome than a traditional Government contract that's subject to compliance with the FAR. The Government authorized the use of OTAs to forge a more direct connection to sources of leading-edge research and technology, through projects that involve prototyping.

The preliminary speaking schedule for the Non-Traditional track includes Mr. Anthony Melita, Executive Director, National Advanced Mobility Consortium (NAMC) (formerly Robotics Technology Consortium (RTC), Ms. Ellen Purdy, Assistant Deputy, Emerging Capability & Prototyping, Office of the Under Secretary of Defense for Acquisition, Technology & Logistics (OUSD-AT&L), and Mr. Paul Milenkowic, Executive Director, Army Contracting Command (ACC-NJ).

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An Interdisciplinary Educational and Networking Opportunity

This educational event will address key business, technical, and legal issues from an integrated Industry/Government perspective. The program will include core seminars, panel discussions, and break-out sessions. In addition, an exhibition hall will be open to attendees throughout the event. Anticipated participants include representatives of various government agencies, small business support organizations, small and large business concerns, and consortia operating under established Other Transaction Agreements (OTA).

The preliminary list of exhibitors includes the U.S. Army Armament Research, Development and Engineering Center (ARDEC), the Program Executive Office Ammunition (PEO Ammo), and the U.S. Small Business Administration (SBA).

This Educational Program Was Developed In Coordination With The U.S. Army Contracting Command – New Jersey (ACC-NJ) and the Picatinny Office of Small Business Programs

A Strategic Partnership with the New Jersey Institute of Technology (NJIT), Newark, New Jersey

In addition to being a public research university with a focus on technology, NJIT is a vital center for economic development in the State of New Jersey. Resources geared toward small business development include the New Jersey Innovation Institute (NJII) and The Enterprise Development Center (EDC). The NJIT Procurement Technical Assistance Center (PTAC) provides guidance to small businesses interested in doing business in the Government marketplace.

The Program is produced by the NCMA Picatinny Chapter

The NCMA is the world's leading professional resource for individuals working in the field of contract management. The organization, which has over 22,000 members, is dedicated to the professional growth and educational advancement of procurement and acquisition personnel worldwide. The NCMA Picatinny Chapter serves the contracting professionals located at Picatinny Arsenal, as well as members throughout Northern New Jersey and the Tri-state area.

The Chapter previously produced the 2012 Small Business Symposium, which featured 22 speakers in a full-day program that included seminars, panel discussions, and break-out sessions. The event included 48 exhibitors and drew 319 attendees. Among the exhibitors were representatives from both Industry and the Government, including the U.S. Army Armament Research, Development, and Engineering Center (ARDEC), the Program Executive Officer for Ammunition (PEO Ammo), the General Services Administration (GSA), the U.S. Small Business Administration (SBA), Booz Allen Hamilton, Alliant Techsystems, Inc. (ATK), and Novartis.

All Proceeds go to The Scholarship Fund of the NCMA Picatinny Chapter

Join the Symposium Mailing List

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Use the link below to send us an e-mail requesting updates on programming, registration, networking and sponsorship opportunities.

smallbusiness@ncma-picatinny.org

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